Date: 11/08/2021

We have a requirement for Technical Sales and Service Engineer with LAUNCH INDIA /M-KAT INDIA's Surat location for our automotive business in

Responsibilities

- 1. Do a field work and visit workshop in assigned region.
- 2. Give demo of the product to the prospective customers.
- 3. Actively seek out new sales opportunities through cold calling, networking and social

media.

- 4. Create frequent reviews and reports with sales and financial data.
- 5. Negotiate/close deals and handle complaints or objections.
- 6. Deliver product to the customer and give training to the customer.
- 7. Collect the payment from the customer.
- 8. Collaborate with team members to achieve better results.
- 9. Gather feedback from customers or prospects and share with internal teams.
- 10. Participate on behalf of the company in exhibitions or conferences.

Requirements

- 1. Must have work experience in automotive field.
- 2. Must have experience of direct selling in Garage (Person working in Oil marketing field will

be given priority).

- 3. Thorough understanding of marketing and negotiating techniques.
- 4. Basic knowledge of computer.
- 5. Willing to do travelling.
- 6. Must be graduate.

TPO,

□ Salary 1,50,000 to 2,50,000 / year
☐ Travelling allowance
□ Incentive
☐ Insurance
Address: M-KAT Launch India 408, Pantagon Complex, Mahalaxmi Five Road, Paldi, Ahmedabad-380007, Gujarat, INDIA.
Mr. H. V. Gohil

Dr. S. & S. S. Ghandhy College of Engineering & Technology, Surat

Copy forwarded to: All Departmental TPO Members through email for information and necessary action.

Date: - 13/08/2021

Currently we are haring Jio Fiber Engineers and Jio Fiber Associates.

Also, as per our formal meeting we had on 13th Aug, 2021, kindly find the below details:

Job Role:

A. Home Connect Jio Fiber Installation,

B. Handling customer complaints,

C. DKYC (Working on Latest Technologies of Jio Fiber-FTTx Project)

CTC: 1.6L to 2.8L Per Annum as per the capability and capacity (Additional incentive will be given on DKYC criteria)

Requirement: Techno-Commecial Engineer and Associate (i.e. 2 persons per installation)

Positions: Engineer: 50 positions & Associate: 50 Positions

Job Location: Surat.

Departments: Power Electronics, Mechanical & Electrical

Mr. H. V. Gohil

TPO,

Dr. S. & S. S. Ghandhy College of Engineering & Technology, Surat

નકલ રવાના: - તમામ Departmental TPO Members તરફ ઇમેલ દ્વારા જાણ તથા જરુરી કાર્યવાહી સારુ.

Date: - 17/08/2021

We have requirement of 200 (100 Diploma and 100 ITI)as post of Operator/Trainee and they will be deployed at one of our client Location (Hitachi Air conditioning Plant, Kadi Gujarat)

ITI: Fitter/Welder/Mechanist/Electrician ITI Monthly Salary: Rs. 12000/-. CTC

Deduction: PF/ ESI/ PT/ Canteen In hand - Rs.9014/- Per Month

Diploma: ME/AUTO/EE/EC/CS

Diploma Monthly Salary: Rs. 13500/-. CTC

Deduction: PF/ ESI/ PT/ Canteen In hand - Rs.10200/- Per Month

Canteen Facility available during duty hour

Duty Hour: 8 Hour (Shift)

Weekly Off

Note: canteen amount (Rs.546) will be added in salary in case of Prepaid canteen facility

Documents to be submitted by the Applicant on their joining are as under:

(Original required for Verification)

Resume

Passport size photo-6 nos

Aadhar Card

Address Proof- Driving Licence/Ration Card/Voter ID/Aadhar Card

Bank Details-cancelled cheque leaf/front page copy of pass book or we will open account for them.

All education documents original copy and photo copy.

In view of above, it is requested to you please send us list of interested job needy candidates who are able to report to Mr. Jitendra incharge of Layam Group at Hitachi Air conditioning Plant, Kadi on 20th September as the address is given below

Mr. H. V. Gohil

TPO,

Dr. S. & S. S. Ghandhy College of Engineering & Technology, Surat

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Date: - 17/08/2021

Currently we have urgent requirement with one of our client Location Yazaki India (P) Limited , A Japanese MNC at Bhayala Ahmedabad

All shortlisted students will be work on Layam Group Payroll and deputed at Yazaki India (P) Limited in Ahmadabad.

CLIENT LOCATION: Yazaki India Pvt. Ltd. Bhayala Ahmadabad

Numbers Required: 200 nos Male/Female

Monitory aspects:

For: Diploma: CTC-Rs. 11700/- Per Month

Salary in Hand: Rs.9700/- (after deduction of PF/ESI/PT, Canteen & Transport)

12th, ITI: CTC-Rs. 10500/- Per Month

Salary in Hand: Rs.9000/- (after deduction of PF/ESI/PT, Canteen & Transport)

CRITERIA FOR SELECTION:

Age- 18-25 years

Educational Qualification: - 12th Skilled/Non Skilled

Diploma: DEE, DEEE, DECE, DME/ Auto: completed /Appeared

Male and Female candidates

Documents Required:-

- Resume
- Passport size photo-6 nos
- ID Proof- PANc ard/Passport/Voter ID
- Aadhar Card
- Address Proof- Driving License/Ration Card/Voter ID/Aadhar Card
- Bank Details-cancelled cheque leaf/front page copy of passbook or we will open account for them.
- All education documents original copy and photocopy.

Mr. H. V. Gohil

TPO,

Dr. S. & S. S. Ghandhy College of Engineering & Technology, Surat

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